

Foreword

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In an era marked by increasing life expectancy, financial security during retirement becomes paramount. Relying solely on pension and investments may not suffice to maintain the desired quality of life.

The simplest way to generate a source of income during your later life is to utilise your skills, experience and contacts in the field where you have spent most of your working career. Alternatively, you can work on building a passion/skill which you already pursue as a hobby and monetise it.

Research shows that retirement may lead to a decrease in mental stimulation which can impact your cognitive health. Learning new skills not only counteracts this decline but also provides a sense of accomplishment and purpose.

PGIM India Mutual Fund's Retirement Readiness Survey 2023 reveals that Indians are seeking various ways to add to their income by monetising their passion and acquiring new skills to fuel their aspirations post-retirement.

Keeping this in mind, PGIM India Mutual Fund has compiled a ready reckoner of a compendium of 50 gigs which you can explore and pursue to become financially independent in your later life.



RENEW, RECHARGE **BUT NEVER RETIRE**

50 gigs that combine enjoyment and regular income for life



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- 1. Online Yoga Instructor
- 2. Real Estate Advisor
- 3. Financial Advisory Services
- 4. Tax Consultant
- 5. Organic Farming
- 6. Soft Skills Coach
- 7. Cybersecurity Advisor
- 8. Career Counsellor
- 9. Childcare Services
- 10. CXO on Hire
- 11. E-Learning Consultant
- 12. Tour Guide
- 13. Game Designer
- 14. Wedding Planner
- 15. Interior Designer
- 16. Beauty and Grooming
- 17. Landscaping

- 18. Sports Coach
- 19. Performing Arts Coaching
- 20. Cloud Kitchen Services
- 21. Competency Mapping Services
- 22. CRM Specialists
- 23. Talent Management Expert
- 24. Data Scientist
- 25. Floral Business
- 26. Animal Care Services
- 27. Food And Beverage Consultant
- 28. Social Media Manager
- 29. Digital Content Creator
- **30. Fitness Trainer**
- 31. Brand Designer
- 32. Event Manager
- 33. User Experience Designers
- 34. Supply Chain Specialist

- 35. Corporate Trainer
- 36. Learning and Development Specialist
- 37. Online Educators and Tutoring
- 38. Start-up Advisory Services
- **39. Translation And Language Services**
- 40. E-Commerce Strategist And Consultants
- 41. Starter Plant and Seed Providers
- 42. Administration Specialist
- 43. Communications and PR Consultant
- 44. Bartender
- 45. Customer Success Consultant
- 46. Life Coach
- 47. Tutoring

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- 48. Strategic Sourcing Advisors
- 49. Product Design Consultant
- **50. Compliance Advisor And Specialist**









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Learning and Development Specialist

In 2019, after 25 years of experience in learning and development in various large organisations, Gurgaon-based Seema Bassi, 52, set up her own e-learning company. It designs Learning & Development programmes for e-learning platforms in various large organisations, universities, and schools in India and abroad.

Picture this: A retirement gig where you don the cape of knowledge, wield the wand of wisdom, and transform into a learning and development wizard. The scope for learning and development is witnessing rapid growth.

This growth is attributed to several factors, including the increasing emphasis on employee training and development, technological advancements facilitating remote learning, and the need for upskilling in a rapidly changing job market.





The Perks

A gig as a learning and development specialist offers intellectual stimulation through continuous learning and the opportunity to facilitate growth in others.

Specialisation allows for focusing on specific areas such as leadership development, technical skills, or soft skills training. The role enables one to contribute meaningfully to the professional individuals development οf organisations. Additionally, as much of the work can be conducted remotely, it provides comfortable flexible environment.



What You Need and **How Much Will It Cost?***

Establishing a home-based learning and development business involves some initial investments. These may include setting up a home office with necessary equipment such as a computer, webcam, microphone, and software for online training (₹50,000 to ₹1,00,000). Depending on your specialisation and target audience, you may need to invest in training materials and resources (₹10,000 to ₹50,000).

Building a professional website for marketing and client interactions (₹20,000 to ₹50,000) is advisable. Costs can vary based on your specific needs and budget.



Earnings as a learning and development specialist can vary significantly based on factors such as expertise, specialisation, and the scale of your client base. On average, post-retirement specialists can earn an annual income ranging from ₹3.00.000 to ₹6.00.000. However, those with extensive industry experience, a strong client network, and a niche expertise can potentially earn a lot more. Earnings often increase as specialists establish a reputable brand and expand their services.



The Final Word

Learning and Development gig specialist offers a chance to continue learning, share knowledge, and empower others while enjoying the comforts of home-based work.

"Live as if you were to die tomorrow. Learn as if you were to live forever," Mahatma Gandhi had famously said. As a learning and development specialist, you will do just that.



What Is Required?

Effective communication skills essential for conveying complex ideas clearly. Exceptional interpersonal skills aid in building rapport with learners, and adaptability is crucial for tailoring training programs to diverse audiences.

Patience, coupled with a genuine interest in facilitating growth, is vital. Staying updated with the latest trends and technologies in learning and development is also important for delivering effective training.



Learning & Development Expert Seema Bassi, 52, Gurgaon

"I wanted to have something of my own instead of relying on a company for employment even if it meant a lower income."

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