

Gain from experience

## PGIM INDIA EMERGING MARKETS EQUITY FUND

An open ended equity fund of fund scheme investing in PGIM Jennison Emerging Markets Equity Fund

May 2024



### General Characteristics of Emerging Markets Make Them Good Investment Opportunities



### GLOBAL GROWTH ENGINE HAS SHIFTED TOWARDS EMERGING MARKETS....

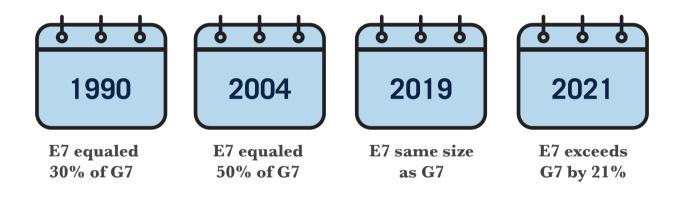


## Emerging Economies now Contribute 58% to the Global GDP





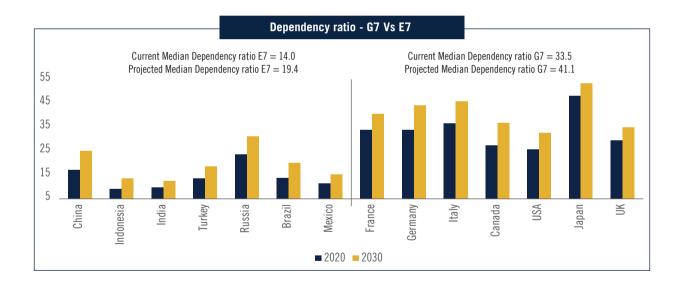
# 7 Largest Emerging Economies are now the same size as The G7 Developed Economies



G7: US, UK, France, Germany, Japan, Canada, Italy E7: China, India, Brazil, Russia, Mexico, Indonesia, Turkey Comparison is on the basis of GDP (PPP) current USD; Source: IMF



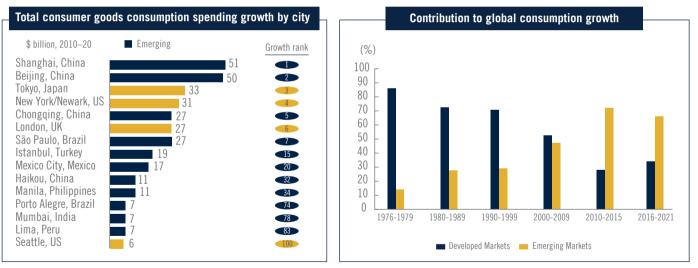
# Dependency Ratio for E7 is less than half of G7 - a Long Term Structural Trend



Dependency ratio is the ratio of population older than 64 years to the population between 16-64 years of age. Source of data : United nations population division. Working age bracket is defined as between 16-64 years.



### Younger Population has Led to much Higher Consumption Growth in Emerging Economies



Source: Global Growth Compass database; McKinsey analysis

The source of graph of total consumption growth is from McKinsey Research report and the chart of contribution to global consumption growth is from Mirae research report.



# Stock markets in emerging market economies have become deeper with larger companies

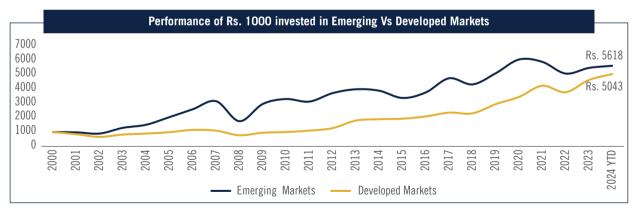
Market capitalisation wise ranking of countries						
Country Name	Rank Rank		Rank	Rank		
	2003	2010	2015	2024		
China	11	2	2	3		
India	15	6	8	6		
Brazil	17	7	15	21		
Mexico	22	17	17	25		
Indonesia	34	19	20	23		
Russian Federation	72	13	18	24		

The Market Cap wise ranking of countries for 2024 is till May 31, 2024. Source: Bloomberg



### **Emerging markets stocks have significantly outperformed Developed markets**

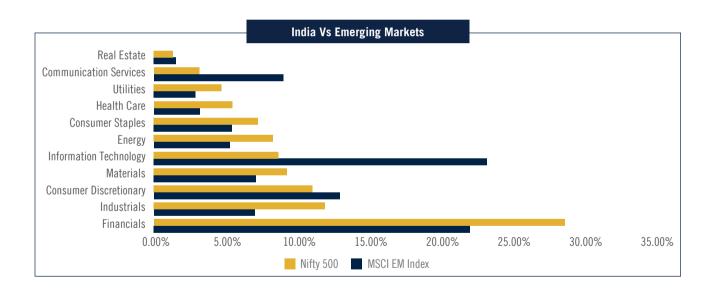
Type of economy	Average CY return (2001-2023)	Number of years of outperformance
Emerging	10.2%	13/23
Developed	7.5%	10/23



Emerging markets are represented by MSCI EM Index; Developed markets are represented by MSCI World Index, Source: Bloomberg Data from 01/01/2000 to 31/05/2024.



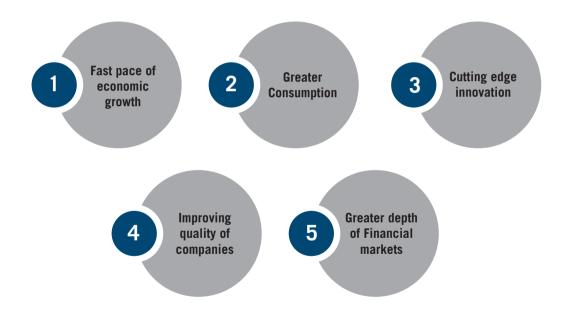
# Emerging markets are a varied group and significantly different from India



Emerging markets are represented by MSCI EM Index; Source: Bloomberg, MSCI; Data as on 31 May 2024



### **Reasons to invest in Emerging markets in a nutshell.....**



## PGIM Jennison Emerging Markets Equity Fund

An underlying fund of PGIM India Emerging Markets Equity Fund



# An opportunistic approach to unconstrained emerging markets growth investing

The fund has a UCIT structure and is domiciled in Ireland.

## Concentrated strategy with a high conviction approach

35-45 holdings allows for a best ideas portfolio

### **Benchmark and region agnostic leads to high active share** Active share has typically been greater than 90% since inception

### Focus on companies with strong competitive moats

Edge over competition through innovation or creation of new markets for existing products

## Stock selection process based on proprietary fundamental research

The composite has beaten the benchmark in most years since inception\*

### Stock level risk evaluation

Constant monitoring at stock level to ensure that the stocks in the same sector do not have high correlation

\* Please check the annexure for details of performance of the annexure. Past performance many or may not be sustained in the future. The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



# Fund seeks to benefit from trends that are shaping tomorrow's world

### **ON-DEMAND CONSUMPTION**

Increased mobile Internet usage and shift to on-demand customized consumption models is leading to new delivery formats and business models

### **ENTERPRISE TECHNOLOGIES**

Exponential growth in digital data is driving massive growth in cloud technologies and network optimization through more intelligent and connected software and infrastructure



### **GLOBAL CONSUMER**

Large younger demographic populations with growing disposable incomes, particularly in emerging markets, is creating significant demand for premium products



### **DIGITAL PAYMENTS**

The irreversible long-term shift from cash to electronic credit and debit transactions is resulting in expansive growth of integrated payment platforms



### **ROBOTICS & AUTONOMY**

A new generation of advanced robotic devices that combines deep intelligence with virtual/augmented reality tools is finding broad applications



### **HEALTH TECH & THERAPIES**

A new innovation cycle with an integrated ecosystem that combines consumer relevance, artificial intelligence, and digital supply chains for quicker, more accurate diagnoses and treatments

The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



# Bottom-up portfolio built one company at a time that aggregates into secular themes

#### CYCLES

Cycles change or evolve over time. Each cycle brings a new group of market leaders. Early recognition of long-duration secular cycles is an input for stock selection.

#### EXAMPLE

The ubiquity of smartphones globally is leading to rapidly expanding economies of scale for dominant, innovative Internet platform companies ...

#### COMPANIES

We seek out attractive market leaders by focusing on finding innovative, high-growth companies with individual strengths.

"We have been able to find clusters of companies that appear to be benefitting from disruptive transformations across industries. When you look back, you often see a theme has developed in the portfolio, but for us, it always starts with the bottom-up analysis."

> Mark Baribeau, CFA Head of Global Equity Portfolio Manager





#### THEMES

Identifying companies benefiting from structural shifts in their respective industries can aggregate into distinctive themes over time.

... creating dynamic opportunities in areas like ecommerce, social media advertising, and digital payments.

The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



### **Investment Manager – Jennison Associates**

#### Focus

- Investment management is Jennison's only business and our goal is to generate superior long-term investment outperformance
- Our skilled investment approach is based on rigorous fundamental research and manifests in conviction-based investing

#### **Investment Culture**

- Jennison is made up of deeply resourced, dedicated investment teams in which individual success is measured as collective investment outperformance on behalf of our clients
- We believe meritocracy leads to best outcomes for clients and an inclusive and diverse workforce

### **Stability**

• Jennison applies a long-term perspective to investing and business planning with strategic investments made to meet evolving client needs and not short-term business targets

As of March 31, 2024

Blended portfolios are shown in their respective underlying capabilities. Jennison Associates is a registered investment advisor and a Prudential Financial company. There is no guarantee the investment objective will be achieved. Due to rounding, individual product assets may not sum to total AUM shown. Past performance is not a guarantee of future results.



### Investment Manager – Jennison Associates

\$3

\$1

### **Asset Under Management - \$208Billion**

Custom	Solutions	\$
Gustom	Solutions	4

- Disciplined Blend
- Customized Portfolios\*

### Small/SMid/Mid Cap Equity \$

- Small Cap
- SMid Cap
- Mid Cap

#### Value Core Equity **\$9**

- Large Cap Value
- Focused Value
- Income & Dividend \$1
- Utilities/Infrastructure/ Natural Resources \$5

As of 31/3/24. Blended portfolios are shown in their respective underlying capabilities. Due to rounding, individual product assets may not sum to total AUM shown. \*Custom Solution Group manages \$2.9B in AUM in guideline customized portfolios which appear in their respective strategies. Past performance is not a guarantee nor a reliable indicator of future results.

\$11 \$8 \$3	
\$10 \$3 \$4 \$3	
Global/Internat	ional/ A
<b>EM Equity</b>	<b>\$23</b> I.
Global Growth	\$15 I

- International Growth
- Emerging Markets

Growth Equity	\$111
• Large Cap Growth	\$87
<ul> <li>Concentrated</li> </ul>	\$19
• Focused	\$2
Healthcare	\$3
<ul><li>Fixed Income</li><li>Long Duration / LDI</li></ul>	<b>\$47</b> \$27
Fixed Income	
Intermediate	\$12
meenneed	n .
• Core	\$6

### At A Glance\*\*

\$7

\$1

3	Location - New York and Boston	
	Number of Employees	409
	Investment Professionals	86
	Firm Inception	1969
	Number of Portfolio Managers	31
	Average Portfolio Manager Experience	29
	Number of Analysts	31
to ns	Average Analyst Experience	19
ir	As of March 31, 2024	



### **Emerging Markets Equity Overview**

### A high conviction and unconstrained approach to investing in the emerging markets What we believe:

- A concentrated and agnostic approach with a long-term investment horizon
- Excess returns can be generated by investing in a portfolio of market leading companies with sustainable competitive advantages
- Focus on identifying the best structural growth opportunities within the emerging markets

#### How we build the portfolio:

- A concentrated strategy of 35-45 stocks with an agnostic view to both country and sector
- Bottom-up stock selection process based on proprietary fundamental research
- Disciplined sell process with integrated risk management

### **Results (historical):**

- High active share
- Low turnover
- Favorable upside/downside capture since inception

There is no guarantee the objectives will be met.



### **Emerging markets investment team**

Head of Global Equ	ity		Researc
Mark B. Baribeau, CFA	Firm 13	Industry 38	Noscaro
			Owen Hyde
Portfolio Managers			Erika Klau
<u> </u>	Firm	Industry	Nick Rubir
Albert Kwok, CFA	13	25	Steven M.
Sara Moreno	13	29	Zachary G
			Rebecca li
Client Portfolio Ma	nagers	S	Owuraka k
	Firm	Industry	Brannon P
Peter L. Clark	12	37	Brannon
Douglas L. Richardson, CFA, CAIA	8	33	
Raj Shant	5	34	

Research Analysts			
		Firm	Industry
Owen Hyde, CFA	Technology	3	11
Frika Klauer		23	32
lick Rubinstein		27	30
Steven M. Postal, CFA	Health Care	8	23
Zachary Gill, CFA	Consumer/Internet/FinTech	2	16
Rebecca Irwin		18	26
)wuraka Koney, CFA	Industrials/Consumer	16	19
Brannon P. Cook	Infrastructure, Telecom	16	24

Amelicate

As of 31/3/24. Research analysts and client portfolio managers may support multiple products.



## Why PGIM Jennison Emerging Markets Equity Opportunities Fund?

### A high conviction and unconstrained approach to investing in the emerging markets

- Concentrated strategy with 35-45 stocks
- A bottom-up stock selection process based on proprietary fundamental research
- Benchmark and region agnostic leads to historically high active share
- Long-term investment horizon
- Integrated and active risk management throughout the process
- Action-oriented sell discipline

There is no guarantee the objectives will be met. Past performance does not guarantee future results.



### **Portfolio Characteristics**

#### Largest Holdings (% of Assets)

Security	%
Taiwan Semiconductor Manufacturing	7.9
MakeMyTrip	7.0
NU/Cayman Islands - Class A	5.2
Mahindra & Mahindra	4.7
Meituan - Class B	4.3
Varun Beverages	4.2
XP - Class A	3.6
Kanzhun	3.4
MercadoLibre	3.1
KE	3.0
Total	46.4

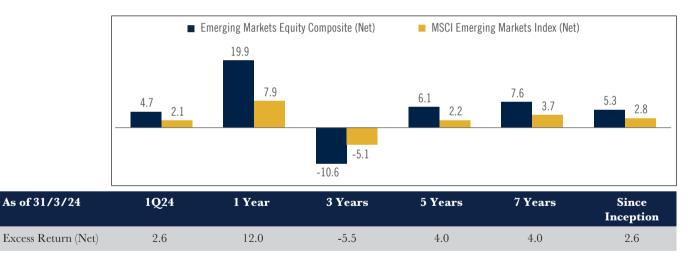
#### 28.6 Consumer Discretionary 13.0 27.1 Information Technology 23.3 15.7 Financials 22.1 6.9 **Real Estate** .6 5.8 **Communication Services** 9.0 5.3 5.5 **Consumer Staples** Industrials 7.0 3.0 Healthcare 3.2 Cash & Equivalent 3.1 Benchmark Fund

Sector Breakdown (% of Assets)

Source: PGIM, Inc Data as on May 31, 2024. The above characteristics are for the underlying fund: "PGIM Jennison Emerging Marketa Equity Fund". Benchmark is MSCI Emerging Markets Index.



### Performance of underlying fund



Past performance does not guarantee future results. There is no guarantee this objective will be met. Professional money management is not suitable for all investors. Inception of Emerging Markets Equity Composite: 30/9/14. Source: Jennison and MSCI. Gross of fee performance is presented before custodial and Jennison's actual advisory fees but after transaction costs. Net of fee performance is presented net of Jennison's actual advisory fees and transaction costs. Performance results are calculated in US dollars and reflect reinvestment of dividends and other earnings. Periods greater than vear are annualized unless otherwise noted. Visit https://www.jennison.com/gips-emerging-markets-equity-composite for the Emerging Markets Equity Composite presentation, which includes fee information and criteria for composite performance creation. See Portfolio Notes in the Appendix for additional performance information, index definitions, and term definitions.

### ANNEXURE



### **PGIM India Emerging Markets Equity Fund Performance**

	F	und	MSCI Emerging Market Index TRI^		Nifty 50 TR Index #	
	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*
Regular Plan - Growth Option						
Last 1 Year	26.06	12,614	13.37	11,340	22.95	12,302
Last 3 Years	-9.30	7,458	-1.73	9,489	14.44	14,991
Last 5 Years	1.96	11,018	7.37	14,276	14.93	20,072
Since Inception	1.97	13,850	6.69	29,564	11.41	60,993
Direct Plan - Gr	owth Option					
Last 1 Year	27.37	12,745	13.37	11,340	22.95	12,302
Last 3 Years	-8.31	7,708	-1.73	9,489	14.44	14,991
Last 5 Years	3.02	11,607	7.37	14,276	14.93	20,072
Since Inception	4.03	15,710	6.25	19,976	13.74	43,506

Date of Inception: Regular Plan: September 11, 2007; Direct Plan: January 01, 2013. CAGR – Compounded Annual Growth Rate

Data as on May 31, 2024

^Scheme Benchmark. # Standard Benchmark. \*Based on standard investment of Rs.10,000 made at the beginning of the relevant period. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments.

Scheme performance may not strictly be comparable with that of its Additional Benchmark in view of type of the scheme i.e. Overseas Fund of Fund. Different plans have a different expense structure.

Mr. Chetan Gindodia is managing this fund since March 29, 2024. For performance of other funds managed by the fund manager, please refer to the next slides.



### Performance of other schemes managed by Chetan Gindodia

	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since
	Top 3 Schemes Pe	erformance (%)		
PGIM India Global Equity Opportunities Fund	30.12	6.35	17.26	March 29, 2024
MSCI All Country World Index^	24.60	10.15	15.79	
PGIM India Small Cap Fund*	28.23	_		March 29, 2024
NIFTY Smallcap 250 TRI^	58.44	—	_	
PGIM India Flexi Cap Fund*	18.96	11.72	17.92	March 29, 2024
NIFTY 500 TRI^	35.06	18.08	17.83	
В	ottom 3 Schemes	Performance (%)		
PGIM India Global Select Real Estate Securities				
Fund Of Fund	10.26	_	_	March 29, 2024
FTSE EPRA / NAREIT Developed Index^	9.40	—	—	
PGIM India Balanced Advantage Fund*	14.00	9.10	_	March 29, 2024
CRISIL Hybrid 50+50 Moderate Index^	19.14	11.38	_	
PGIM India Hybrid Equity Fund*	15.74	9.08	10.38	March 29, 2024
CRISIL Hybrid 35+65 - Aggressive Index^	23.03	13.16	14.25	

^ Scheme Benchmark. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The above returns are for Regular Plan Growth Option. Above returns are in CAGR – Compounded Annual Growth Rate. Different plans have a different expense structure Mr. Chetan Gindodia (Dedicated Overseas Fund Manager) is managing 8 schemes of PGIM India Mutual Fund. On account of difference in scheme features, the performance of these schemes are not strictly comparable. \*PGIM India Hybrid Equity Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity portion), Vinay Paharia (Equity Portion), Vivek Sharma (Equity Portion) and Puneet Pal (Debt Portion). \*PGIM India Small Cap Fund is co-managed by Vinay Paharia (Equity Portion), Utsav Mehta (Equity Portion), Harsh Kothari (Equity Portion), Vivek Sharma (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Utsav Mehta (Equity Portion), Chetan Chavan (Equity Portion), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt Portion). Please refer www.pgimindiamf.com for details on performance of all schemes (including Direct Plan). Performance as on May 31, 2024.

### PGIM INDIA EMERGING MARKETS EQUITY FUND

An open ended equity fund of fund scheme investing in PGIM Jennison Emerging Markets Equity Fund

#### This product is suitable for investors who are seeking\*:

- Capital growth over the long term
- Investment in units of overseas mutual funds that invest in equity securities of companies around the world in the early stage of acceleration in their growth.
- Degree of risk VERY HIGH

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Scheme Riskometer





Investors understand that their principal will be at very high risk B

Hoderately High RiskOMETER

MSCI Emerging Markets Index Benchmark riskometer is at very high risk



#### care@pgimindia.co.in

#### www.pgimindiamf.com

Investors will bear the recurring expenses of the scheme, in addition to the expenses of the underlying scheme.

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Mutual fund investments are subject to market risks, read all scheme related documents carefully. Document Date: June 26, 2024